

*Mazakali provides comprehensive services to cannabis entrepreneurs and investors.  
Take your vision to market with the experience and focus of the Mazakali team.*

## STRATEGY

- Business development
- Growth planning
- Pricing analysis
- Product refinement

## CAPITAL

- Valuation
- Outsourced CFO Services
- Pitch Preparation
- Leverage Analysis

## INVESTMENT

- Portfolio Construction
- Risk Assessment
- Deal Structure
- Capital Placement

## PARTNERSHIPS

- Strategic introductions
- Marketing and brand building
- Legal
- Accounting

## Sumit Mehta



In addition to his role at Mazakali, Sumit is the Finance and Strategy Consultant to [The Arcview Group](#) and Managing Partner at Emerald Ventures. Sumit has directed cannabis investments since 2014 and currently serves on the

[Canopy](#) investment committee. A frequent speaker at investment seminars, Sumit also acts as a mentor to Arcview and Canopy companies. Sumit supports the [Marijuana Policy Project](#) and [Students for Sensible Drug Policy](#).

Sumit spent nearly two decades in financial capital markets and brings this experience to the booming cannabis industry. He earned a B.A. in Economics with Honors from the University of Texas and an M.B.A. from the University of Michigan.

## Steven Ernest



In addition to his role at Mazakali, Steve is an investor member of [The Arcview Group](#) and a mentor to [Canopy](#) companies. Steve has been an angel investor since 2015, and supports the [Marijuana Policy Project](#) and [Students for Sensible Drug Policy](#).

Prior to joining the cannabis industry, Steve spent nearly a decade in the financial capital markets.

Steve earned B.A.s in Finance and Risk Management with a Minor in Economics from Illinois State University.



## Naturally Cultivated.

*Sumit and Steve met at J.P. Morgan — matching high net worth people with compelling investment opportunities. They quickly realized that they had a synergy that extended beyond the confines of traditional banking. They became a team.*

Hard work, precision and discretion are the norm on Wall Street. Adding these principles to their raw passion for the cannabis movement has brought order, systems and innovation to a space many call the 'Wild West.'

*Wall Street fed our wallets; cannabis feeds our souls.*

The medicinal, recreational and environmental applications of cannabis offer a wealth of opportunity, with the barrier to entry often the legal issues that plague the space. Undeterred, they left the white-collar world of banking, 'burned the ships', and joined the cannabis movement. Purpose and passion along with a commitment to the quadruple bottom line (people, plant, planet, profit) results in a deep sense of purpose. They are not only doing their best work but in the right place at the right time. In the world of investing, being in front of the market, and being at the right place at the right time is everything.

[www.mazakali.com](http://www.mazakali.com)



### THOUGHT LEADERSHIP

The Mazakali Green Paper™ is an authoritative and concise cannabis report on deep trends in the industry that matter to entrepreneurs and investors alike.

The Goal: to help readers understand an issue, solve a problem, or make a decision.

Download Green Papers™  
[mazakali.com/green-papers/](http://mazakali.com/green-papers/)